

# YOUR VOICE IS YOUR STAMP

A NEW WAY TO MAIL A LETTER



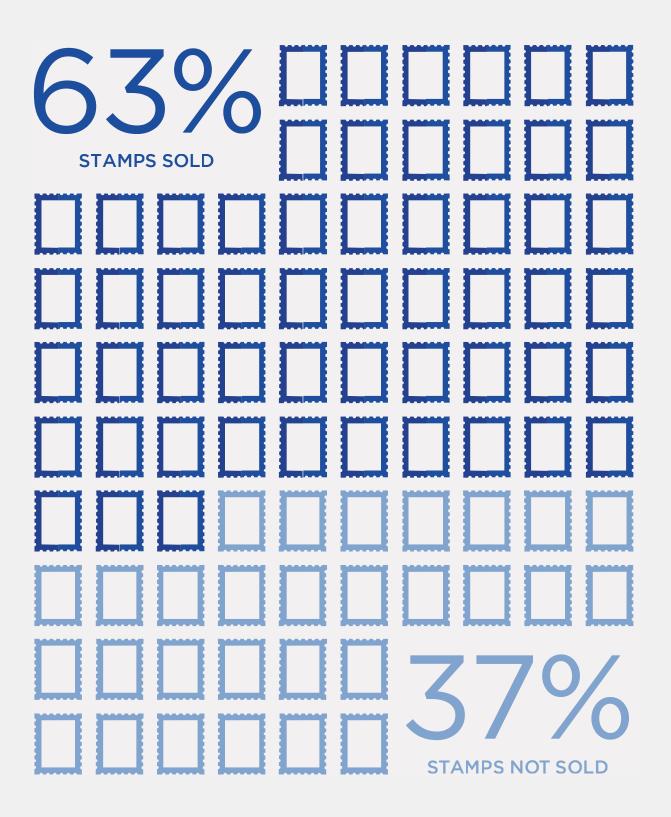
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95%

OF SEARCH QUERIES ABOUT STAMPS
ARE REQUESTS TO ACCESS THEM ONLINE

The inconvenience of postage is affecting the U.S. Postal Service's sales.

In this culture of screens, people expect a seamless postal service experience.



In 2016 the U.S. Postal Service printed

## 19 BILLION STAMPS

7 BILLION WENT UNSOLD AND UNUSED.

Implementing the voice stamp could save

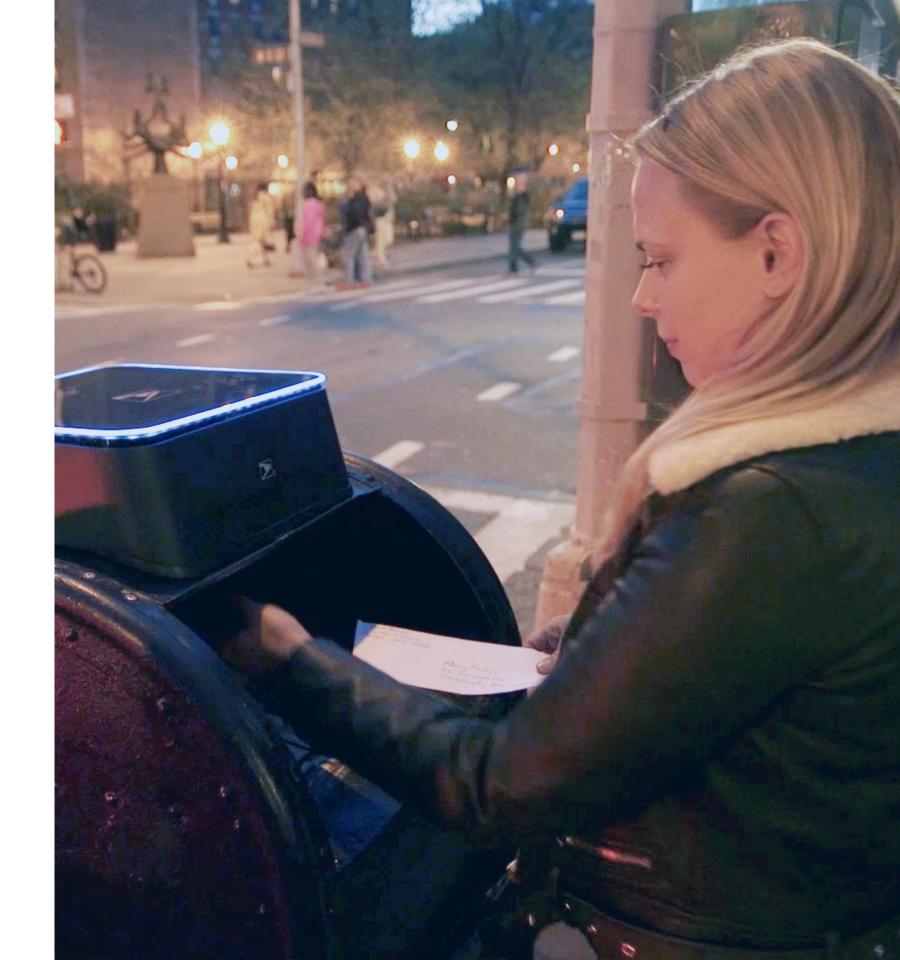
\$148 MILLION
IN WASTED PRINTING COSTS.

# SO WE GOT RID OF THE STAMP

#### AND REDEFINED SENDING MAIL.

The antiquated stamp is an essential step to mailing. We designed and created a new device to fit on any of the 150,000+ existing collection boxes, transforming them into Smart Blue Boxes.

Now, the Voice Stamp—one of the features of the Smart Blue Box—replaces the stamp with voice recognition, charging postage via the user's online account and eliminating the need for printing stamps.



### VOICE STAMP IS PAY-PER MODEL

NO WASTE. NO INVENTORY RISK. NO OVERHEAD EXPENSE.

#### **TOP- LINE BENEFITS**

INCREASED CONSUMER ACCESS TO STAMPS

INCREASED WILLINGNESS TO MAIL

NO INVENTORY RESTRICTIONS ON CONSUMER



#### **BOTTOM-LINE BENEFITS**

IMMEDIATE PROFITABILITY IMPACT ON COST OF GOODS SOLD

MATCH DEMAND UNCERTAINTY IN REAL TIME

NO INVENTORY RESTRICTIONS ON CONSUMER

## HOW IT WORKS

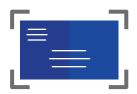


Connect voice authentication to your payment method on your USPS account.



Speak your mail's destination.

Confirm postage. Drop it into the box.



At sorting facility, your letter is scanned, then matched with the Smart Blue Box transaction.



Postage is then charged to your account, sending your letter on its way.



## SERVICE API'S



Machine-learning skills



Text-to-speech



Trigger-word recognition



GOOGLE NATURAL LANGUAGE

Understands voice commands



Information on nearby locations



Enables 37 languages



Voice Stamp access

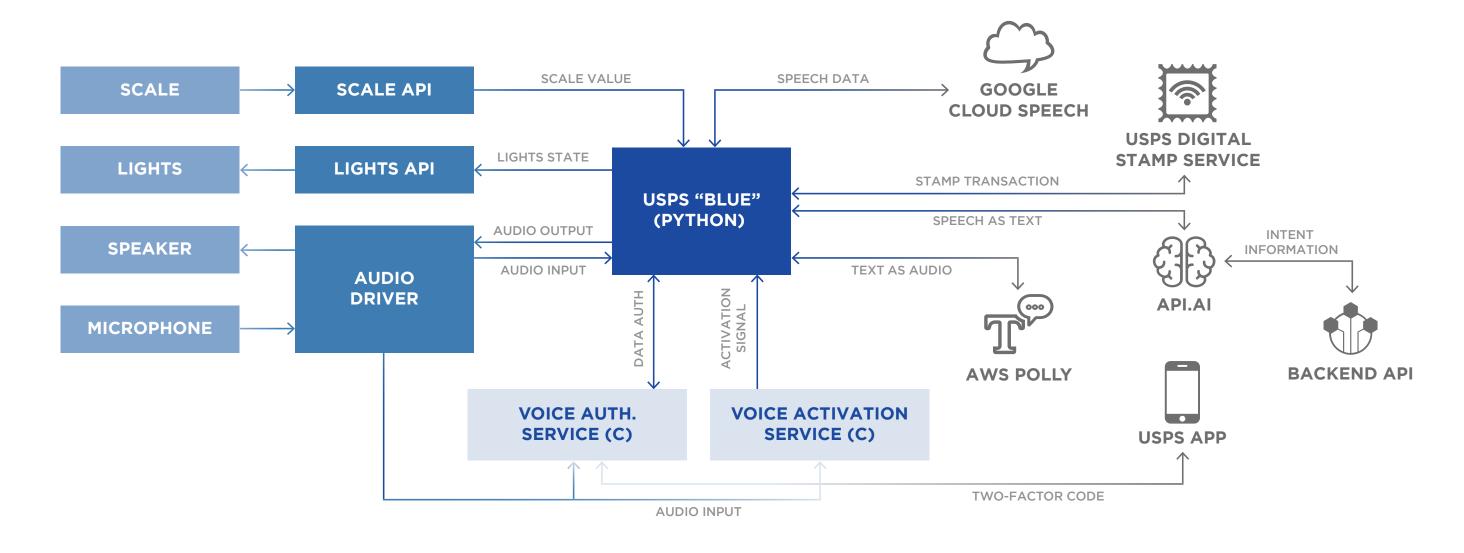


Postage calculator Post Office locations Pick-up times, And more



Securely links user's voice trigger to account

## AI ARCHITECTURE



## DESIGN

INEXPENSIVE. WEATHERPROOF. SCALABLE.

